

FY2006 3rd Quarter Financial Results



February 6, 2007
NISSAN DIESEL MOTOR CO.,LTD.

Agenda

.FY2006 3Q (From April to December)
Results (consolidated)

. FY2006 3Q (From October to December)
Results (consolidated)

. FY2006 3Q (From April to December)
Results (consolidated)



Profit and loss results(consolidated)

(Hundred million yen)

	FY06 4 - 12	FY05 4 - 12	Change in (%)
Net sales	3,471	3,485	99.6%
Operating income	186	208	89.4%
Operating margin (%)	5.4%	6.0%	-
Non - operating income	3	2	150.0%
Ordinary income	183	206	88.8%
Extraordinary income	7	7	-
Tax	72	27	266.7%
Net income	104	186	55.9%

Domestic sales results

(units)

	FY06 4 - 12	FY05 4 - 12	Change in (%)
Domestic Total Registration	78,976	75,267	104.9%
ND's Domestic Registration (Payload Capacities of 4 or More Metric Tons) (Share)	12,254 15.5%	13,662 18.2%	89.7% -
ND's Heavy-duty trucks Registration (Payload Capacities of 8 or More Metric Tons) (Share)	6,920 19.4%	7,780 23.1%	88.9% -
ND's Heavy-duty trucks Registration (Payload Capacities of 5 ~ 7 Metric Tons) (Share)	926 13.6%	823 14.6%	112.5% -
ND's Medium-duty trucks Registration (Payload Capacities of 4 Metric Tons) (Share)	4,408 12.0%	5,059 14.1%	87.1% -

Overseas sales results (regional)

(units)

	FY06 4 - 12	FY05 4 - 12	Change in (%)
Asia	5,939	7,285	81.5%
Africa	4,665	3,281	142.2%
North America	2,193	1,945	112.8%
Middle East	2,016	1,022	197.3%
Oceania	1,009	934	108.0%
Central and South America	612	370	165.4%
Europe	20	24	83.3%
Total volume	16,454	14,861	110.7%

Net sales by segment (consolidated)

(Hundred million yen)

	FY06 4 - 12	FY05 4 - 12	Change in (%)
Total sales	3,471	3,485	99.6%
Domestic (distribution ratio)	2,086 60.1%	2,198 63.1%	94.9% -
Nissan business (distribution ratio)	593 17.1%	660 18.9%	89.8% -
Overseas (distribution ratio)	792 22.8%	627 18.0%	126.3% -

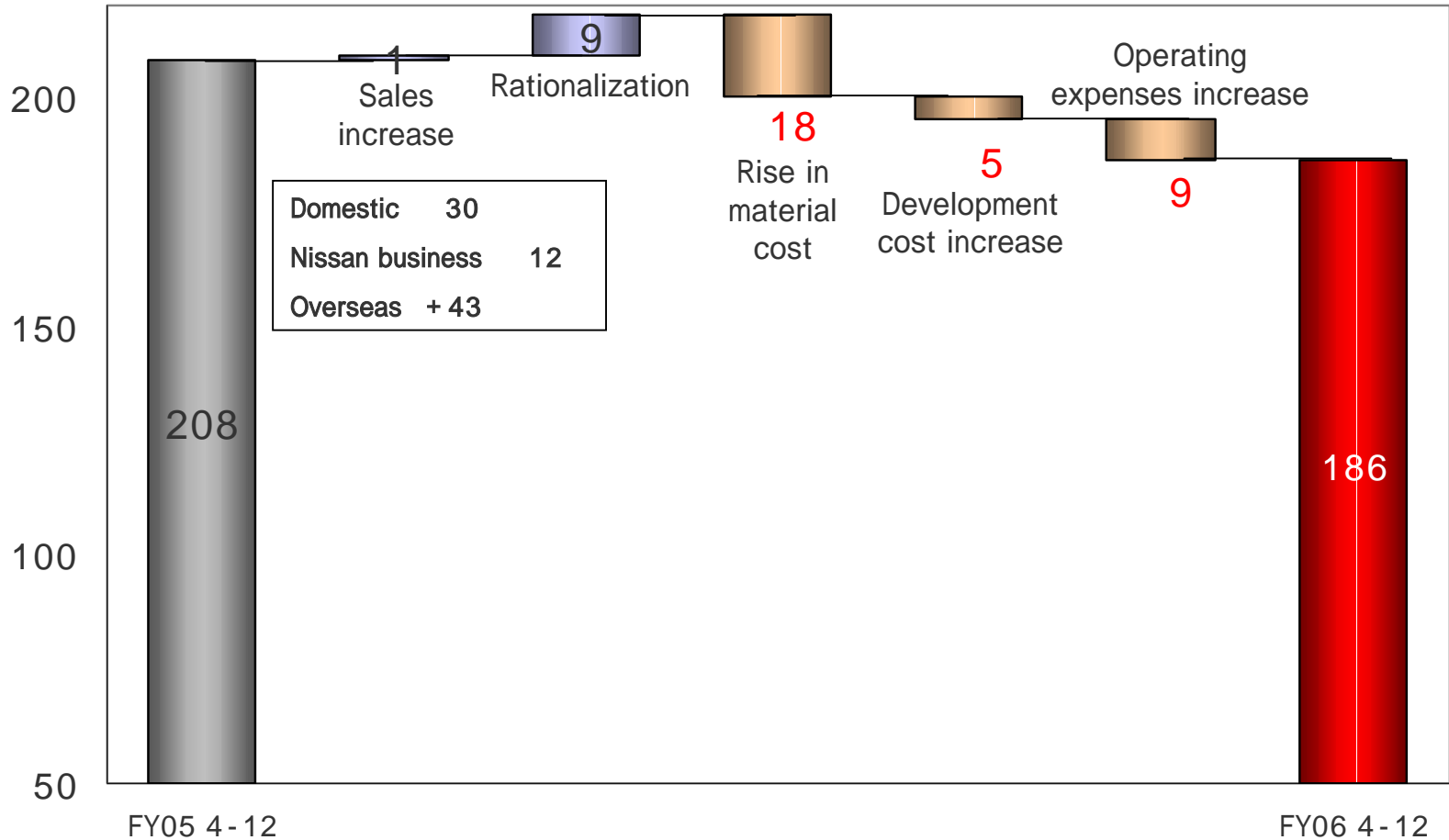
Net sales and operating income by company

(Hundred million yen)

	FY06 4 - 12		FY05 4 - 12		Change in (%)	
	Net sales	Operating income	Net sales	Operating income	Net sales	Operating income
Nissan Diesel	2,577	124	2,669	176	96.6%	70.5%
Domestic sales company	1,995	4	2,049	9	97.4%	-
Overseas operation company	334	29	252	20	132.5%	145.0%
Other operation company	381	21	378	18	100.8%	116.7%
Consolidated adjustment	1,816	8	1,863	3	97.5%	266.7%
Total	3,471	186	3,485	208	99.6%	89.4%

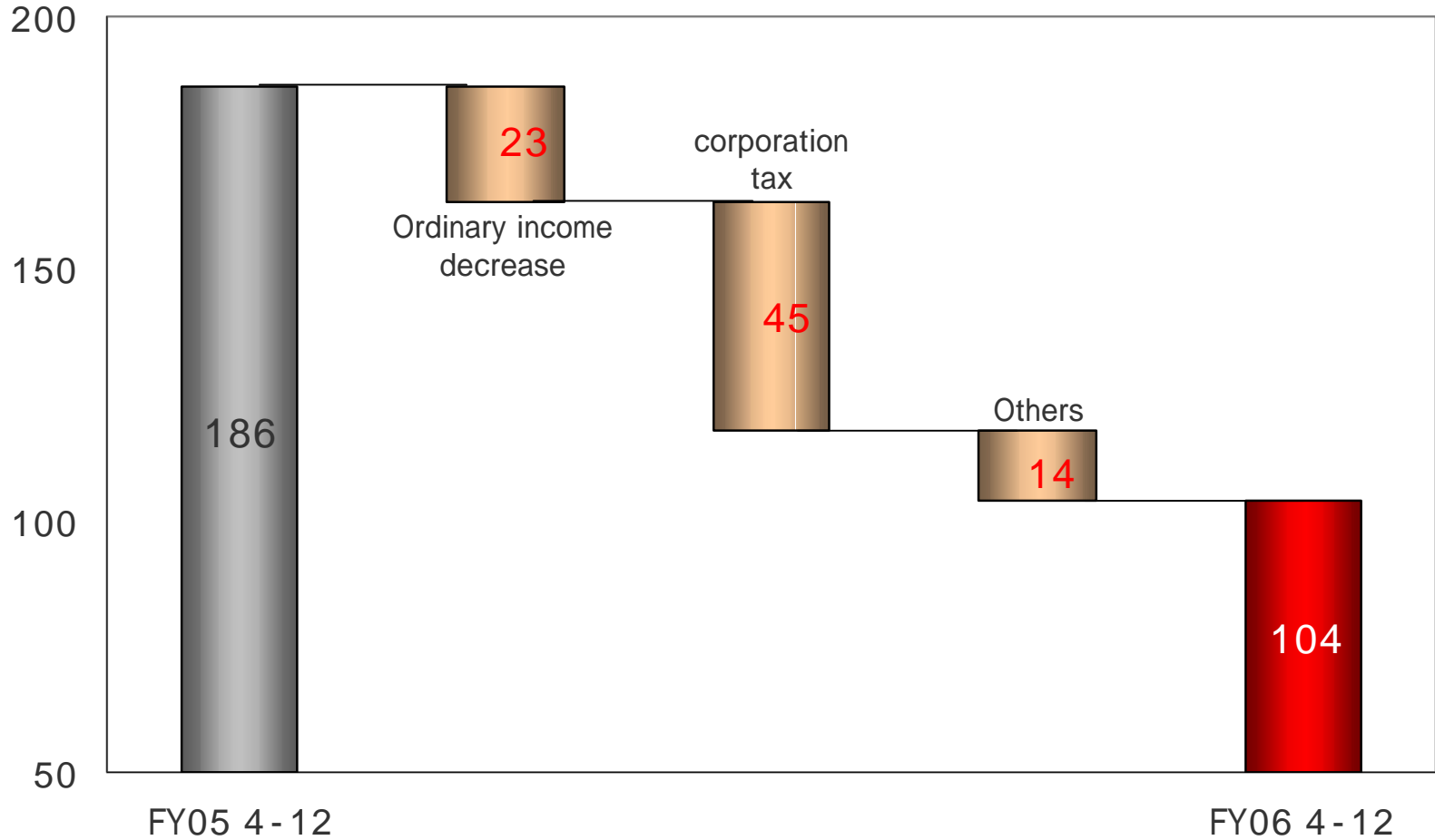
Operating income variance analysis

(Hundred million yen)



Net income variance analysis

(Hundred million yen)



. FY2006 3Q (From October to December)
Results (consolidated)



Profit and loss results (consolidated)

(Hundred million yen)

	FY2006 10 - 12	FY2005 10 - 12	Change in (%)
Net sales	1,033	1,091	94.7%
Operating income	38	52	73.1%
Operating margin (%)	3.6%	4.8%	-
Non - operating income	1	2	-
Ordinary income	37	50	74.0%
Extraordinary income	0	2	-
Tax	20	32	62.5%
Net income	17	16	106.3%

Domestic sales results

(units)

	FY2006 10 - 12	FY2005 10 - 12	Change in (%)
Domestic Total Registration	22,548	23,149	97.4%
ND's Domestic Registration (Payload Capacities of 4 or More Metric Tons) (Share)	2,465 10.9%	3,926 17.0%	62.8% -
ND's Heavy-duty trucks Registration (Payload Capacities of 8 or More Metric Tons) (Share)	1,496 14.9%	1,996 20.8%	74.9% -
ND's Heavy-duty trucks Registration (Payload Capacities of 5 ~ 7 Metric Tons) (Share)	187 9.3%	258 13.7%	72.5% -
ND's Medium-duty trucks Registration (Payload Capacities of 4 Metric Tons) (Share)	782 7.4%	1,672 14.3%	46.8% -

Overseas sales results (regional)

(units)

	FY2006 10 - 12	FY2005 10 - 12	Change in (%)
Asia	1,795	2,486	72.2%
Africa	1,743	1,330	131.1%
North America	719	620	116.0%
Middle East	785	391	200.8%
Oceania	299	350	85.4%
Central and South America	254	172	147.7%
Europe	12	10	120.0%
Total volume	5,607	5,359	104.6%

Net sales by segment (consolidated)

(Hundred million yen)

	FY2006 10 - 12	FY2005 10 - 12	Change in (%)
Total sales	1,033	1,091	94.7%
Domestic (distribution ratio)	532 51.5%	660 60.5%	80.6% -
Nissan business (distribution ratio)	225 21.8%	204 18.7%	110.3% -
Overseas (distribution ratio)	276 26.7%	227 20.8%	121.6% -

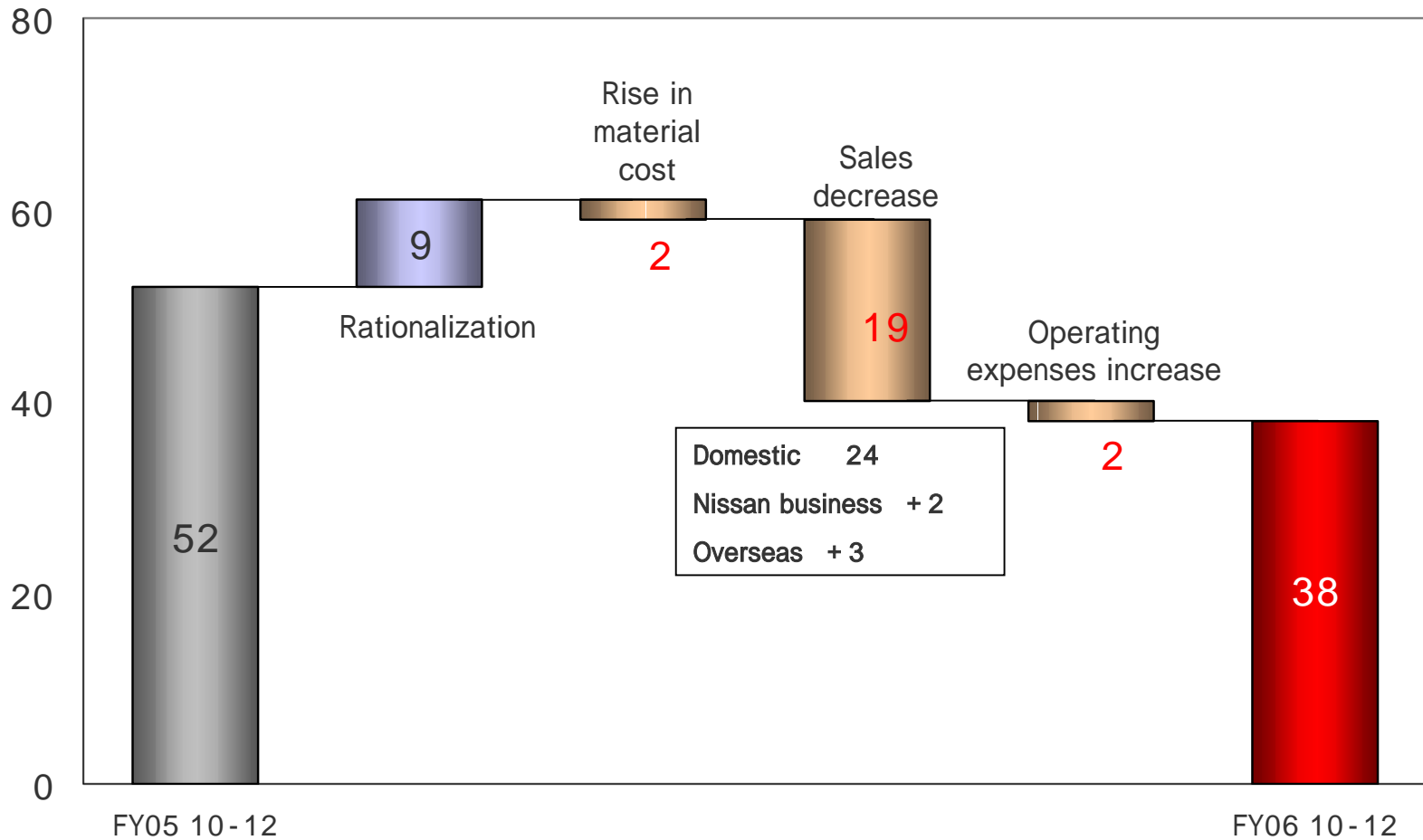
Net sales and operating income by company

(Hundred million yen)

	FY06 10 - 12		FY05 10 - 12		Change in (%)	
	Net sales	Operating income	Net sales	Operating income	Net sales	Operating income
Nissan Diesel	788	36	889	50	88.6%	72.0%
Domestic sales company	505	13	606	23	83.3%	56.5%
Overseas operation company	122	12	91	8	134.1%	150.0%
Other operation company	138	8	129	6	107.0%	133.3%
Consolidated adjustment	520	5	624	11	83.3%	-
Total	1,033	38	1,091	52	94.7%	73.1%

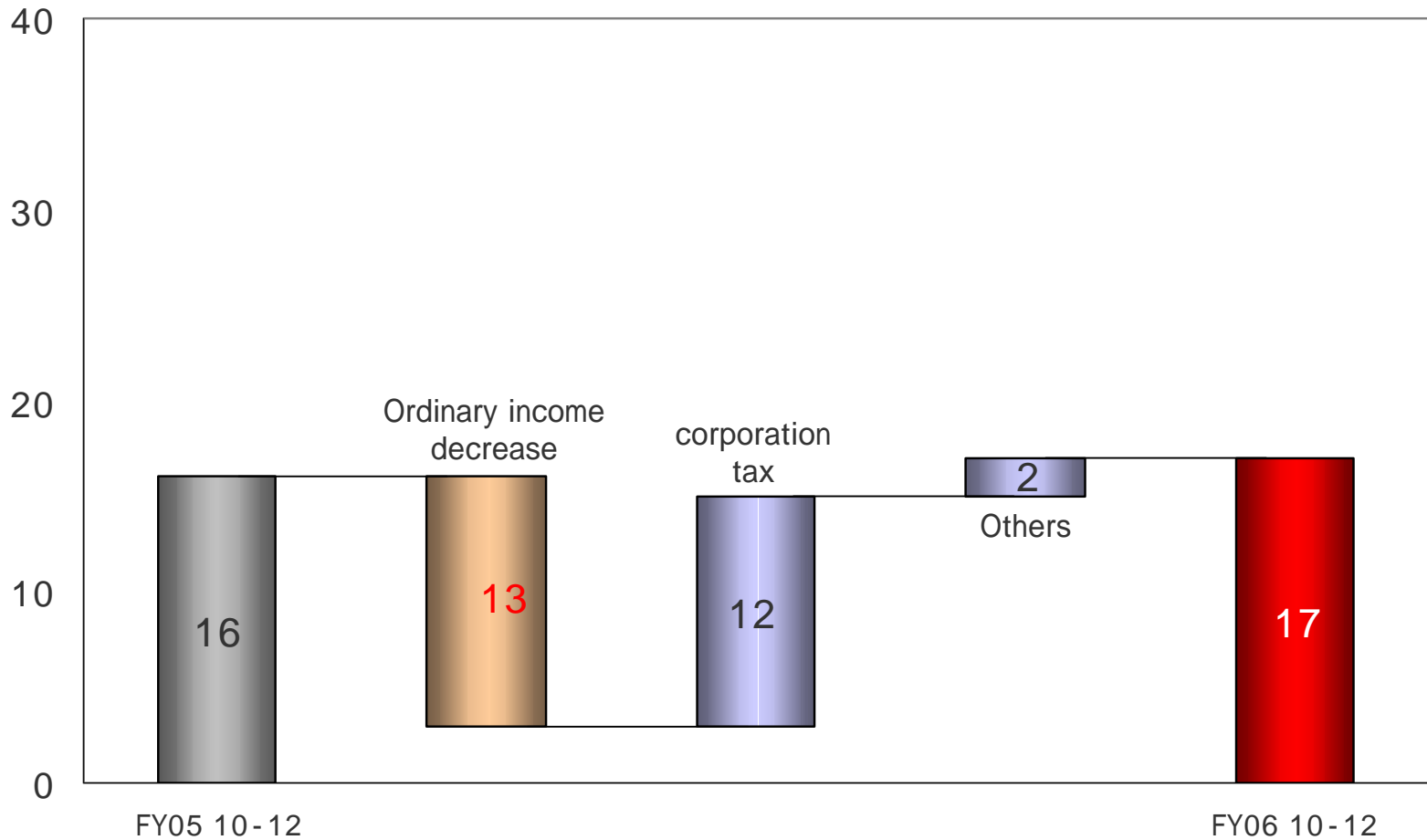
Operating income variance analysis

(Hundred million yen)



Net income variance analysis

(Hundred million yen)



Transition of performance (Quarter)

Net sales
(Hundred million yen)

Operating income · Operating margin
(Hundred million yen)

